











Process

- Cross-staff training All agency staff are knowledgeable of IPS and SOAR principals alike.
- Case managers are encouraged to begin discussions with their clients about IPS and the
 program benefits early in their relationship and continue the conversation, even if the client
 is initially hesitant.
- Educate clients on the realities of working while receiving, or applying for benefits. Refer them to a "Benefits to Work Counselor" for more reassurance if needed.
- \bullet Encourage clients by reminding them that employment will result in faster income than the disability process. \circledcirc

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Challenges

- It is a widely held myth that one cannot work while applying for or receiving benefits.
- Case manager's job to dispel this myth
- Local referral sources discuss SOAR with clients, but have little knowledge of IPS so it's rarely mentioned.
 - Important for case managers to discuss all the services CABHI provides during their first client meeting.
- Clients fear they will be stuck at a job they do not like.
- Important aspect of the IPS philosophy is securing jobs clients are interested in and will be successful at. This needs to be effectively communicated by case managers.

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Successes

- Clients are more open to employment after learning about IPS and all of its services and benefits.
- The IPS Specialist and SOAR Specialist working together in encouraging and supporting the client is very effective.
- Clients are more optimistic about their options after talking to a "Benefits to Work Counselor."
- In most cases clients start receiving income through employment before SOAR.
- Helen Ross McNabb has never had a client get turned down for disability because they were working with IPS.

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The Employment Data Speaks Volumes

- The national unemployment rate for individuals receiving public mental health services is approximately 80 percent.
- 60-70% percent of the 7.1 million people receiving public mental health services nationwide want to work
- 1.7% receive supported employment opportunities provided by states

http://www.bazelon.org/LinkClick.aspx?fileticket=TGW5A http://www.baccs. Elvqjs%3D&tabid=738 11/29 SAMHSA SOAR Technical Assistance X SAMHSA

The Housing Numbers Also Speak Volumes

- Estimates of the extent of the problem vary:
 - 20-25% of homeless have some form of serious mental illness -SAMHSA
 - 26% of homeless were seriously mentally ill at any given point in time - HUD
 - 33% of homeless have serious mental illness Treatment Advocacy Center
- ½ of mentally ill homeless also have substance use disorder

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Supported Housing and Supported Employment Services Work

- 75 percent of homeless people with mental illness or other serious disabilities (including those who have been homeless for long periods) who entered supportive housing as part of such a study remained through the study's end (usually 18 to 24 months).
- 11 Randomized controlled trials have shown that IPS supported employment achieves 60% employment levels, with close to half retaining employment for 10 years

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How To Pay For Services May Seem Complex

- Medicaid can pay for outreach and support services
 - States <u>may</u> choose to pay for some or all of this
 - Evidence demonstrates cost effectiveness
- Remaining concerns over cost and entitlement
- HUD can pay for housing and some services
- SAMHSA grants can help
 - PATH for People at risk
 - Block Grant for people with SMI
- Private Grants provide start-up funding
 - Infrastructure development
 - Initial service delivery
- State appropriations can fill BANHSA SOAR Technical Assistance

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Resources

- http://www.csh.org/wp-content/uploads/2015/05/A-Quick-Guide-To-Improving-Medicaid-Coverage-For-Supportive-Housing-Services1.pdf
- http://www.cbpp.org/research/housing/supportive-housing-helps-vulnerable-people-live-and-thrive-in-the-community
- https://www.dol.gov/odep/pdf/FFSECEPMI.pdf
- https://www.medicaid.gov/federal-policy-guidance/downloads/smd10008.pdf
- https://www.medicaid.gov/federal-policy-guidance/downloads/CIB-09-16-2011.pdf

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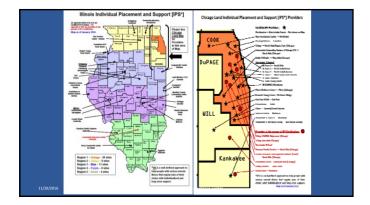


IPS-SE in Illinois

- Approximately 70 IPS teams geographically distributed.
- 2,430 consumers received IPS services in FY2016.
- Outcomes 72% VR Closure rate. About 40% of the people work.
 - The DMH/DRS IPS Partnership now produces the best employment outcomes within DRS – better than any other disability group. Historically the DRS SMI population had amongst the lowest outcomes of any group.
- Penetration Rate: IL is 2.8%. National is < 2%.

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Current IL funding streams

- IL Medicaid Rehabilitation Option and IL Division of Rehabilitation Services [VR] Milestone Payments make up braiding/sequencing funding for individual IPS agencies
- SAMHSA Mental Health Transformation Grant
- Illinois Department of Commerce & Economic Opportunity [DCEO] Disability Employment Initiative Grant from U.S. Department of Labor [WIOA Title I]

Current IL funding streams

- Current employment related services under IL Medicaid Rehabilitation Option [MRO] for IL Division of Mental Health Providers:
 - Community Support, ACT, Case Management cover all medically necessary interventions to help get and keep employment including building natural supports, developing skills to manage one's illness, helping someone learn to use community resources, linkage. The workplace is considered a natural setting.

Current IL funding streams

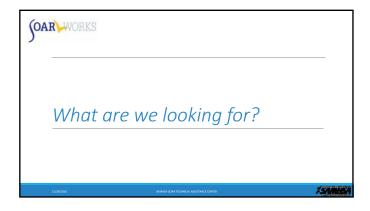
- IL Division of Rehabilitation Services [VR] Milestone Payments:
 - IPS Providers with DRS Milestone Contracts will receive milestone payments from VR once a client starts a competitive job in the community. Current DRS rates are;

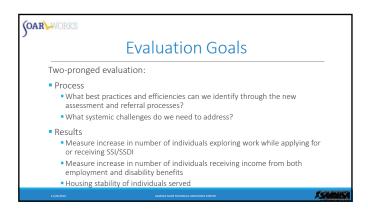
 - 15 day Milestone payment = \$1,354
 45 day Milestone payment = \$2,032
 - 90 day Milestone payment [successful closure] = \$3,386 [TOTAL = \$6,772]
 - If client still needs VR support because the job is still in jeopardy, two additional Milestone payments of \$700 at 120 day and \$700 at 150 day can occur. [Possible TOTAL payment of \$8,172]

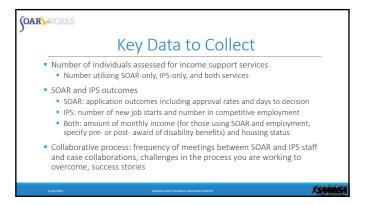
Potential Future IL Funding Streams • Application submitted for an 1115 Research and Demonstration Waiver: Particular emphasis into housing and employment to address the larger needs of behavioral health consumers. • Managed Care Organizations [MCO's]: IL moving to MCO's as the future payer of behavioral health services. MCO's may pay for Evidence-Based Practices -- IPS/SE. "Higher rates of unemployment cause more illness and premature death." ** * **Social Determinants of Health: The Solid Facts, Inchard C. Walnaso, M. G. Marnet, Woorld Health Organization, 2003

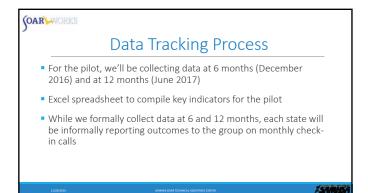


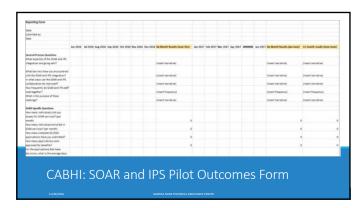


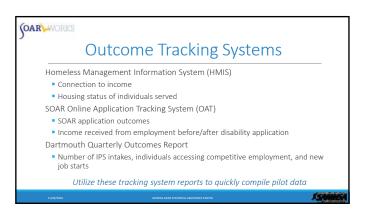




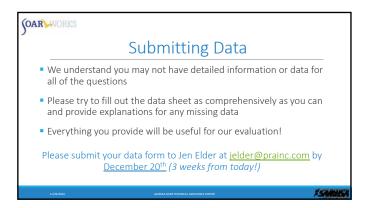


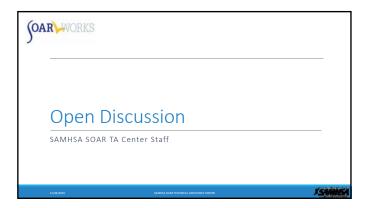












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Wrap-Up and Adjourn	
• Questions or Comments?	
Next call: January 31, 2017 3:00-4:30pm EDT	
■ Thanks for your participation!	
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